



# INCREASE YOUR PROFITS BY \$5K-10K PER MONTH

Plus your patients will love you!

A large part of your continuing success with the Isagenix Professional Program is to establish a personal connection with clients and patients. That's done through simple follow-up and product coaching.

We know that your time is valuable, so we came up with **3 different methods** to follow that will increase interest, retention and profits.

## 3 Models to Success

### 1. Enroll your office manager

Now you've created buy-in and they will have a personal interest in seeing new customers gain success with Isagenix. You can then train them to do the follow-up and product coaching with clients and patients. This sets both of you up for steady residual income as they start to personally enroll people themselves.



### 2. Get upline support

Take advantage of the product knowledge and industry experience of your enrolling sponsor. Ask for their support and plug them into follow-up and coaching calls with clients and patients. Your enrolling sponsor has the experience in converting product users into Associates.

### 3. Practitioner Only

Set aside a specific block of time every week to follow up with your clients and patients to make sure they are on track for success. Giving each new client or patient specific health and wellness advice and personal coaching will establish an even greater personal connection. Making a personal connection with a product user is proven to aid in converting them into an Associate, which will ultimately increase your bottom line.

